



Professional Development




Certified Apartment Supplier

Registration Deadline: February 24, 2017



Earning your CAS certification allows you to network with your potential customers. When you register for this class you sit alongside property managers and aspiring property managers. This course is an opportunity for you to relate to the everyday challenges faced by apartment-manager customers. Use the language you learn in this course to increase your sales.

- Applicant screening, leasing contracts, and move-ins
- Rent collection, lease renewal, the move-out process, lease termination, and eviction
- Property management systems and their functions
- How community managers create a positive fair housing environment
- Minimizing risk through inspections, preventive maintenance, safety programs, and documentation
- Addressing property and environmental hazards and crime
- Analyzing property financial operations and underperformance
- Monitoring property performance to achieve an owner's investment goals
- Maximizing net operating income



Take the course
with current CAM
professionals!



The course will be taught by Dr. Howard Campbell, who has over 35 years in the industry leading national management companies with large multifamily portfolios. Most recently he was a professor at Ball State University, teaching their Residential Property Management program. Take advantage of the opportunity to learn from one of the leading industry experts in the country!

CAS candidates must complete the coursework, including Supplier's Success course, and must work in the apartment industry in a supplier partner role, and pass the exam within 12 months of declaring candidacy.

Indianapolis CAS 2017 Registration Form

Registration Deadline: February 24, 2017

Time: 9:00am - 5:00pm

Location: Indiana Apartment Association (9100 Keystone Xing, Suite 725, Indianapolis, IN 46240)

Cost: Members: \$600 for entire course or \$275 per class
Non-Members: \$900 entire course or \$400 per class

Dates: Entire Course
 March 8: Industry Essentials & Financial Management
 March 21: Resident Experience (9:00am – 11:00am)
 April 4: Risk and Legal Management

We encourage you to register online at www.iaaonline.net. Fax completed registration form to 317-816-8911 or email it to iaa@iaaonline.net. No cancellations or refunds accepted after registration deadline.

Registration Details

Name: _____ Position: _____

Management Company _____ Property: _____

Email Address: _____

Cell Phone _____ Authorized By: _____

Payment Method

Check Enclosed \$ _____ Credit Card (Visa, Mastercard, American Express accepted) \$ _____

Name on Card: _____ Signature: _____

Card Number: _____ Exp. Date : _____ Security Code: _____

Billing Address: _____

Phone # of card holder: _____ Email Address of card holder: _____

By completing this form, you authorize this transaction and are responsible for full payment by registration deadline.

Sponsored by:

